VTCA SPRING CONFERENCE
Professional Services Procurement

Shailendra Patel, P.E., DBIA
Alternative Project Delivery Division

April 13, 2018
Consultant Procurement Program (12 Months)

24 Requests for Proposals Advertised
   Advertised 21 Term contracts
   Advertised 3 Project Specific contracts
   Total Advertised value $320M

Awarded 38 Contracts valued at $250M
Active Procurements

19 procurements - 41 Contract Awards

- 3 Project Specific/Single Project
- 1 District Program Support Services
- 4 Construction Division Term (9 awards)
- 4 Traffic Engineering Division Term (5 awards)
- 3 Structure and Bridge Division Term (9 awards)
- 2 Location and Design Division Term (9 awards)
- 2 Environmental Division Term (5 awards)
Procurement Cycle Time

Goal - 110 business days per procurement
- RFP to Selection - 55 business days
- Selection to MOA - 45 business days

Average Procurement time - 142 business days
(66 procurements completed with 92 awards)
- RFP to Selection - 56 business days
- Selection to MOA is 87 business days
Procurement Cycle Time

Areas of Concerns

- Submittals
- Negotiation/VDOT Pre-Award
- Multiple Awards/GEC
- Resources
Procurement Cycle Time

Improvements to the Process

Submittals
Negotiation/VDOT Pre-Award
Multiple Awards/GEC
Resources
## Other Improvements – RFP Revisions

No longer require Title VI and FAR in Expressions of Interest

<table>
<thead>
<tr>
<th>Business Name</th>
<th>SCC Information</th>
<th>DPOR Information</th>
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<th></th>
<th>Title VI Expiration Date</th>
<th>FAR Issue Date</th>
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<tbody>
<tr>
<td></td>
<td>SCC Number</td>
<td>SCC Type of Corporation</td>
<td>SCC Status</td>
<td>DPOR Registered Address</td>
<td>DPOR Registration Type</td>
<td>DPOR Registration Number</td>
<td>DPOR Expiration Date</td>
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### Other Improvements - RFP Revisions

**Standardized Labor Classifications**

<table>
<thead>
<tr>
<th>Sr. #</th>
<th>Position</th>
<th>Responsibilities</th>
<th>Preferred Qualifications</th>
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<tbody>
<tr>
<td>A</td>
<td>KEY PERSONNEL</td>
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<tr>
<td>1</td>
<td>Program/Contracts Manager*</td>
<td>- Is the management and administrative lead for consultant staff resourcing and contract management</td>
<td>- Typically would possess 20 years or more experience in transportation infrastructure development and construction.</td>
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<td>- Holds the leadership role in the management and timely high quality execution of contract tasks and products</td>
<td>- Demonstrated experience as a consultant Lead for a Project Office consultant team supporting a program concurrent value in excess of $350M.</td>
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<td>- Has full authority to commit consultant resources</td>
<td>- Demonstrated leadership roles on past assignments for complex design-build projects with a construction value over $100million.</td>
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<td>- Responsible for monitoring contract task schedule and budgets</td>
<td>- Licensed Professional Engineer is required.</td>
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<td>- Responsible for overall management of consultant invoicing and management of sub consultants</td>
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<td>- Directly supports VDOT’s Major Project program manager to enable successful on-time and on-schedule delivery of the program</td>
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Expression of Interest

SF 330 Forms

STANDARD FORM 330 (REV. 8/2016)

ProjectWise is coming

http://www.virginiadot.org/business/locdes/project_wise.asp
Upcoming Professional Services Contract Opportunities

Construction Division

Lynchburg Districtwide CEI Services
- Maximum compensation $3,000,000
- Anticipated RFP advertisement – April 2018
- Contract Type - Term – Multiple awards (2)

Fredericksburg Districtwide CEI Services
- Maximum compensation $3,000,000
- Anticipated RFP advertisement – May 2018
- Contract Type - Term – Single award (1)

Hampton Roads Districtwide CEI Services
- Maximum compensation $3,000,000
- Anticipated RFP advertisement – June 2018
- Contract Type - Term – Multiple awards (2)
Upcoming Professional Services Contract Opportunities

Structure and Bridge Division

Safety Inspection of Highway Structures and Bridges
Lynchburg District
- Maximum compensation $2,000,000
- Anticipated RFP advertisement – June 2018
- Contract Type - Term – Multiple awards (2)

Materials Division

Statewide On-call Pavement Consulting Services
- Maximum compensation $2,000,000
- Anticipated RFP advertisement – May 2018
- Contract Type - Term – Multiple Awards (2)
Upcoming Professional Services Contract Opportunities

Location and Design

Statewide Utility Relocation Design Services

• Maximum compensation $2,000,000
• Anticipated RFP advertisement – May 2018
• Contract Type - Term – Single Award (1)

Soapstone Connector Design Services

• Maximum compensation $6,000,000
• Anticipated RFP advertisement – June 2018
• Contract Type – Single Project – Single Award (1)
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