Hampton Roads District Dialogue -
November 27, 2018
Northern Virginia – December 12

Join your colleagues and senior VDOT professionals on November 27 for the Hampton Roads District Dialogue at the Hampton Roads Convention Center. At this unique event, you’ll have a chance to hear from Hampton Roads District Engineer Christopher Hall, P.E., who will provide a strategic overview of the VDOT program. Additionally, VDOT leaders will discuss specific program highlights, such as the HRBT and High Rise Bridge projects. VTCA’s Jeff Southard will also offer a legislative update to attendees. Finally, conversation will continue at lunch round tables where VDOT and industry professionals will lead discussions around various topics of interest:

- Alternative Project Delivery
- CEI
- Construction
- Locally Administered Projects
- Maintenance
- Materials
- Mega Projects
- Preliminary Engineering

Don’t miss the opportunity for your company to sponsor one of these Round Tables. Topics are first come, first served and limited to one table sponsorship per company. Alternatively, Dialogue Sponsorships are also available. Sponsors will be recognized in the Dialogue program, during the event and in the Blue Top.

Register online or fill out the printable registration form and email it to Dana Morris. Please contact Dana (dana@vtca.org or 804-330-3312) with any questions.

Overnight rooms are available for the conference rate of $99.00 + tax per night at the Embassy Suites. The rate is available through 5:00 p.m. on November 3 or until the block is sold out, whichever comes first. The Embassy Suites Hampton is located at 1700 Coliseum Drive, Hampton, VA 23666. Reservations: 1-800-EMBASSY. Use the Group Code VDT or visit http://bit.ly/HRDD_Rooms18.

The Northern Virginia District Dialogue will be held at the Fairfax Marriott at Fair Oaks. Details coming soon.

“Charting Your Course for 2019” Winter Meeting Is February 7 – 10

Join your colleagues, customers and friends for the VTCA Winter Meeting, February 7 – 10 at the Naples Beach Hotel & Golf Club. You’ll return with tools and information that will benefit your company in 2019.

- The 2019 VDOT Program: Issues and Answers, with Garrett Moore, P.E., Chief Engineer
- The Economy and the Markets: What to Expect in 2019, with Dan Skelly, Head of Morgan Stanley Wealth Management’s Equity Model Portfolio Solutions and Market Strategy
- The 2018 Tax Law Changes and What It Means for your Business, with Scott Clarke, CPA, CCIFP, Brown, Edwards & Company
- 2018 Election Results and the Political Landscape, with Dr. Bob Holsworth
- General Assembly and VTCA Issues Update, with VTCA Executive Vice President Jeff Southard, Esq.

Look for details and registration information in early November. In the meantime, check out the Naples Beach Hotel & Golf Club online at www.naplesbeachhotel.com.
30 Years of Developing Industry Leaders - Transportation Construction Management Institute

Registration is now open for the 2019 TCMI program, marking over three decades of training Virginia’s transportation industry’s emerging leaders. The 10-day immersive program focuses on enhancing the skills and knowledge of Virginia’s transportation construction industry leaders and is unlike any other leadership development program in Virginia.

Offered on Virginia Tech’s campus in Blacksburg, TCMI leads participants through a comprehensive developmental program tailored for individuals on a leadership track in the industry. Participants in the program come from private industry construction and engineering companies as well as VDOT staff from across the state. The diversity represented by the participants provides an unprecedented opportunity for participants to gain greater understanding of their ability to solve problems and effectively communicate the solutions.

The value and contributions to Virginia’s transportation program is reflected in VDOT’s and VTCA’s continuous support and participation since its inception. VTCA will once again offer students of VTCA members a $500 tuition rebate.

The 31st Transportation Construction Management Institute is set to train another class of industry and VDOT leaders beginning February 20 and concluding March 1, 2019. Mark your calendar now to attend. Class space is limited. Details and registration of the 2019 program are available online - http://www.cpe.vt.edu/tcmi/index.html.

VDOT Launches New Local Project Development Tool

VDOT’s Local Assistance Division (LAD) and the Northern Virginia District Local Projects Section have announced that the final version of LAP-MAP is now available on the Department’s Local Assistance Division website. The Northern Virginia District local assistance staff saw an opportunity to help localities navigate the project development and delivery process using the LAP Manual and developed this new tool.

The LAP-MAP is a comprehensive, flowchart-based navigational tool that guides users through the locally administered project development and delivery processes. The one-page project scenario flowcharts provide a basic overview of activities required for a specific project type selected, and is intended to provide the user with quick access to information for a particular topic area.

VDOT Implements Requirements For Portable Temporary Rumble Strips

Following an early release, withdrawal and subsequent revision, VDOT has updated and released a final version of IIM-TE-386.1 covering the use of portable temporary rumble strips (PTRS). The final version incorporates a number of changes addressing many of the industry’s concerns with the original requirements and use of the PTRS. VTCA will continue engagement with the Department to ensure that the revision of the contract specifications to match the new IIM are clear and practical. IIM-TE-386.1 Portable Rumble Strips

VTCA Welcomes New Board Member Marc Kmec With Martin Marietta

On October 19, the VTCA Board of Directors voted unanimously to appoint Marc Kmec to the VTCA Board of Directors. Marc, who is the new Area Manager for Martin Marietta, is replacing James Jordan. James was promoted by Martin Marietta and is relocating to North Carolina.

Marc received his undergraduate degree in Business from North Carolina State University. He holds an MBA from Georgia Southern University. Please join us in welcoming Marc to the VTCA family. He can be reached at marc.kmec@martinmarietta.com.
Diana Mendes, HNTB Corporation’s Mid Atlantic Division President, and keynote speaker at the 2018 VTCA-VDOT Consultant Forum, asked, “How can we break free of these old paradigms?” Diana acknowledged that there is a comfort level with things as they are, and in turn, there is often a sense of disconnection or dislocation when that comfort level is challenged, or generally, when things around us are changing.

Diana went on to say that typically we associate diversity with “disadvantaged,” “accommodating,” and even “taken care of” while discussing an entity or group of individuals. She suggested that we may be better off with a different approach, taking the act of “advancing diversity” out of the “obligation” category, and moving it into the “competitive advantage” category. In other words, taking it from “this is what I have to do to get the contract” to “this is a way to differentiate my company and bring better ideas or value to the table.”

Mendes reminded us that change is accelerating; we all feel it, and innovation is how we keep pace. She further exclaimed that doing things the same way is not today’s path to success, and that it’s time to change how we do business, including who we bring onto the team, and why they are there. Big data, drones, autonomous and connected vehicles, mobility on demand - we need to be ready for it.

Diana challenged us with setting a goal to give transportation users greater options, while providing incentives for relieving congestion. The Commonwealth has established the new Office of Transportation Innovation, which is the first step in bridging the traditional divide between public agencies, and industry to share best practices, coordinate efforts, and accelerate innovation. The next step should be for the industry to **Reframe** our views and **Reinvent** our business approach, **Imagine** how we can **Innovate** to keep pace with change, **Diversify** the ideas that fuel innovations so that we can **Deliver** ever-greater value, and to **Engage** people in ways that take full advantage of their potential so that their business can **Evolve** and sustain itself for the next century. The future is riding on us! Let’s **R-I-D-E**!

**PAC Donations Grow To $145,000**

VTCA’s Political Action Committee set a goal to raise $150,000 this year…and we are almost there. Thanks to the following members for their support of the VTCA PAC:

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VTCA and Virginians for Better Transportation (VBT) are dedicated to ensuring that in 2019 the Virginia General Assembly address the critical need to improve I-81. As a part of that work, VTCA aggregate producers along the I-81 corridor have been hosting quarry tours for local business and community leaders.

The tours include a presentation by VTCA’s Rob Lanham about the disgraceful state of the corridor, a look at the projected costs for improvements, a projection on the positive economic impacts that improvements will generate, a tour of the quarry and lunch. To-date, several hundred influential leaders have participated, including legislators, higher education executives, representatives from the public safety sector, and directors of chambers of commerce and other business groups.

Rockydale Quarries hosted the second of the five planned events on October 3 at their Roanoke quarry. Rockydale CEO and President Ken Randolph welcomed over 40 guests. Roanoke Regional Chamber of Commerce President Joyce Waugh and Vice President of Public Policy Rebekah Gunn gave excellent presentations.

On October 4, Salem Stone hosted an event at their Holston River Quarry in Dublin. More than 80 local leaders were welcomed by M. J. “Jay” O’Brien, Jr., President of Salem Stone, who reiterated the message that “doing nothing is not an option – for our employees, for our families, for our communities.” The Holston River tour was covered by local media.

VTCA’s newest member, Blue Water Industries, (see page 8) hosted the event on October 29 at their quarry in Abingdon. Like all the other tours, this event was well attended. Jeff Ferrell of Blue Water welcomed everyone, introducing special guest Senator Bill Carrico, Chairman of the Senate Transportation Committee. Blue Water also treated attendees to an impressive live blast!

In this ongoing effort to secure a dedicated funding source for I-81, we have produced a video which will be distributed through social media in the corridor. We will be using our affiliates Virginians for Better Transportation (www.vbtva.com) and www.itstime81.com for the distribution. Our campaign has produced nearly 1,000 emails to legislators in the corridor asking for their support for a dedicated funding source for I-81.

Click here to watch the video.
Central Mix Aggregate (CMA) – Plant Certification: IMPORTANT UPDATE

This is a reminder that beginning on January 1, 2019 the CMA certification process, including the proficiency exam and recertifications, will be fully administered by CCWA (Community College Workforce Alliance).

To sign up for the CMA course and to recertify, individuals must first register with VDOT University. VDOT is still the issuing agency for the certification and registration with VDOT University is the only avenue where individuals can receive their credentials. https://virginiadot.csod.com/client/virginiadot/default.aspx

Once registered with VDOT University, individuals applying for their initial certification, seeking to recertify or to schedule the proficiency exam, must register and sign up for the relevant courses through CCWA via CCWA’s online registration system at http://bit.ly/VDOTCertificationClasses18.

The hands-on CMA course will continue to be held at Luck Stone’s Training Facility at the Boscobel Plant (Richmond area) and at the Boxley Training Center in Roanoke. The course will continue to be taught by industry professionals. The cost for this course in 2018 was $300 per individual.

Recertifying for the CMA requires individuals to register and take the on-line self-study course, or retake the CMA course. The cost for this course in 2018 was $300 per individual.

Both the initial certification and to recertify for CMA requires the individual take and pass both a written exam and a proficiency exam. The written exam must be scheduled and taken through a CCWA testing center or one of their partnering community college facilities.

Beginning on January 1, 2019, there will be a change to the proficiency exam process. CMA proficiency exams will no longer be conducted by industry. Proficiency exams will be conducted by CCWA utilizing independent exam proctors.

At this point, CCWA has proposed two proficiency exam scenarios. First, proficiency exams would be conducted at any VDOT certified laboratory where they will schedule the proctor to be onsite for one or more individuals. The second option is group testing. This would be held in a central location on scheduled dates, at an approved lab where the proctor remains onsite and multiple individuals can be tested sequentially. Proficiency testing is anticipated to cost of $300 per individual.

When registering individuals with CCWA, it is important to note that the individual’s e-mail address be the official contact e-mail between the individual and CCWA. This is the only method of contact CCWA will have with the individual to communicate information regarding class/test rescheduling or cancellations.

If you have any questions, please contact Rob Lanham at rob@vtca.org or 804-330-3312.

Jan Holt Joins APLC

VTCA welcomes Jan Holt of Chaney Enterprises to the Aggregate Producer Leadership Committee (APLC). She was unanimously elected to join the APLC, filling a recently vacated seat. Jan is the Chief Customer Officer for Chaney Enterprises in Gambrills, Maryland. Chaney operates a sand and gravel operation in the Fredericksburg area and supplies aggregates in the Hampton Roads area. Chaney operates several ready-mix concrete plants in Virginia as well. We look forward to having Jan on the APLC.

Upcoming Events For Producers

- Virginia Association of Science Teachers (VAST) Conference November 15-17, Williamsburg
- Safety Seminar - Roanoke December 4
- Safety Seminar – Fredericksburg December 5

Registration information for the Safety Seminars will be forthcoming soon.

Materials Certifications Schools


Self-study is available for some classes. For more information about any aspect of the program, please contact MaterialsCertification@VDOT.Virginia.gov or call 804-328-3158.

Classes will quickly fill up, so please don’t wait until the last minute to sign up.
ARTBA Names Dave Bauer As President
Bob Alger Elected Chairman

Dave Bauer has been named President and CEO of the American Road & Transportation Builders Association, effective January 1. He succeeds Pete Ruane, who retired October 31 after 30 years of service. ARTBA Executive Vice President Bill Toohey, Jr., who has been with ARTBA for 34 years and has announced his intention to retire in April 2019, was appointed interim President/CEO and will assist in the transition process.

“Dave Bauer’s encyclopedic knowledge of transportation policy issues, his non-partisan approach, and his strong relationships with the staff, the association’s membership and its industry coalition partners make him the right person to lead ARTBA,” said David Zachry, Chief Executive Officer of the Zachry Corporation, who chaired the search committee.

Bauer joined ARTBA in 1997, and currently serves as executive vice president of advocacy. As head of ARTBA’s government relations team, he has directed lobbying, grassroots initiatives, policy development, regulatory engagement, political fundraising and disbursements. He played a key leadership role in the passage of four major federal highway and public transit investment laws. Prior to joining ARTBA, he served on the staff of U.S. Senator Mark Hatfield (R-OR). Bauer holds a B.S. in economics from Willamette University and an MBA from The George Washington University in Washington, D.C.

Bob Alger, PE, President/CEO of The Lane Construction Corporation, has been elected ARTBA Chairman for 2018-2019. His roster of ARTBA volunteer leadership positions includes: senior vice chairman, first vice chairman, Contractors Division president, Contractors Division first vice president, ARTBA Foundation trustee, and Trans2020: “MAP-21 Policy Promotion, Implementation & Funding Enhancement Task Force” co-chair.

Outlining his chairman’s agenda, Alger said ARTBA would remain laser-focused on its core mission of transportation market development by working to achieve three main goals: a permanent revenue solution for the Highway Trust Fund; passage of a new infrastructure investment package that includes significant investments in the National Highway Freight Network; and laying the groundwork for the scheduled 2020 reauthorization of the FAST Act highway and transit investment law. The association will also “continue to collaborate with federal agencies to build a regulatory environment conducive to more efficient and safe project delivery,” he added.

Watch a video about Alger on ARTBA’s YouTube Channel.

New State Highway Map Now Available

The newest official state transportation map is fresh off the press! New for 2018-2020, the map highlights Virginia Tourism’s fiftieth anniversary and features many of Virginia’s naturally-occurring landmarks such as Natural Bridge, one of the Seven Natural Wonders of the World, Luray Caverns, Great Falls, the Great Dismal Swamp National Wildlife Refuge, Burkes Garden, and Natural Tunnel and Breaks Interstate Park, known as the Grand Canyon of the South.

The map is available at Welcome Centers and rest areas across the Commonwealth. It is also available at VDOT offices and can be ordered from VDOT’s website. “Our state map continues to be a sought-after resource,” said VDOT Commissioner Stephen C. Brich. “We circulate hundreds of thousands of maps across the Commonwealth every year.”

A map showing the state’s highway system is required by Virginia law; the first state transportation map was printed in 1922, before some roads had even been assigned numbers.
Brown Edwards Acquires Dixon Hughes Goodman’s Newport News Practice

Brown Edwards is pleased to announce the acquisition of the Newport News practice of Dixon Hughes Goodman (DHG) effective October 31, 2018. DHG Partners Hugh Barlow and Leslie Roberts along with most of the staff located in Newport News will become part of the Brown Edwards team and a significant number of DHG’s clients are expected to transition to Brown Edwards. As Brown Edwards has a substantial existing client base in the area, the new office allows for a convenient location from which to serve them. With these changes, DHG clients can be assured they will continue to work with experts they know and trust and the transition will be seamless.

“This acquisition positions us to provide a greater depth of expertise and resources to serve our clients, especially those in the Hampton Roads area, strengthens Brown Edwards’ position as one of the largest independent CPA firms in Virginia, and expands our geographic footprint,” says Jason Hartman, CEO. “More importantly, we are adding well respected partners and staff who have provided high quality service and value to the region over many years. All of us have a similar client centric approach to helping our clients achieve their goals. This acquisition simply brings more resources to the table to accomplish that goal.”

A Top 100 firm in the country, Brown Edwards provides assurance, tax and business advisory services to a diverse clientele throughout Virginia, West Virginia, and Tennessee. The Newport News office will be the seventh office in Virginia and tenth overall. For more details about Brown Edwards, visit www.BEcpas.com.
In early October the U.S. Department of Justice approved the nearly $70 billion merger between CVS and Aetna. This merger could impact where consumers get their care, how they get their prescription drugs, and their freedom of choice. Many believe this merger will streamline care and drive down costs. Time will tell.

As a licensed agent of Aetna I will be receiving regular updates, so please contact me with any questions.

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